

McClellan-Palomar Airport User Fee Customs Service



PROGRAM STATUS MEETING

FEBRUARY 23, 2012

Overview



- Implemented under MOU between County and FBOs
- 5-year trial period ends January 2013
- Currently at approximately 50% cost recovery

Cost of Living Increase Effective Jan 12, 2012



	Current Fees	
	Regular	OT
Single and Light Twin under 12,500 lbs	\$55	\$110
Heavy Twin and Turbo Prop over 12,500 lbs	\$277	\$554
Light Jets under 35,000 lbs	\$388	\$776
Heavy Jets Over 35,000 lbs	\$498	\$996
Large Jets - RJ/GV/Globals	\$609	\$1,218

Status of UFCS Cost Recovery



FY	Revenues	Expenses	Profit/(Loss)	Rev as % of Exp
2007-08	\$ 51,340	\$ -	\$ 51,340	---
2008-09	\$ 109,600	\$ 476,082	\$ (366,482)	23.0%
2009-10	\$ 131,800	\$ 302,772	\$ (170,972)	43.5%
2010-11	\$ 154,000	\$ 306,494	\$ (152,494)	52.9%
After COLA*	\$ 174,012	\$ 312,624	\$ (138,612)	55.6%

Status of Cost Recovery



	Pre-Op Estimate	2010-11	Future Estimate
Expenses	\$356,500	\$ 306,494	\$312,692
Revenues	\$360,000	\$ 162,100	\$174,012
Difference	\$3,500	\$(152,494)	\$ (138,612)
Percent of Full Cost Recovery	101%	52.9%	55.6%
Annual Usage	1,200	296	302

Historic Usage By Month



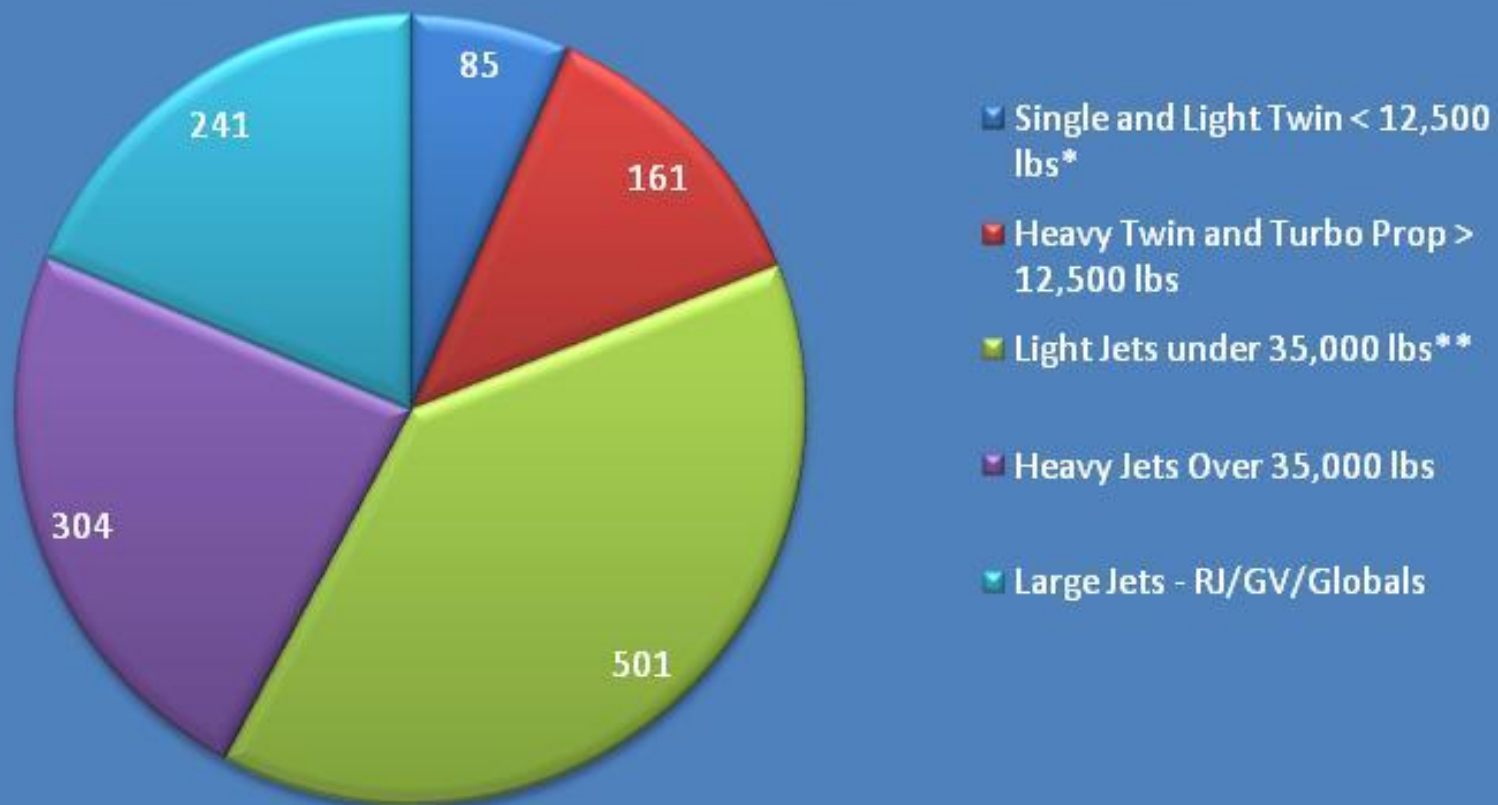
- 4-Year Average Monthly Usage = 22 aircraft
- FY 2010/11 Average Monthly Usage = 24.7 aircraft
- Original Projected Monthly Usage = 100 aircraft

Possible Remedies

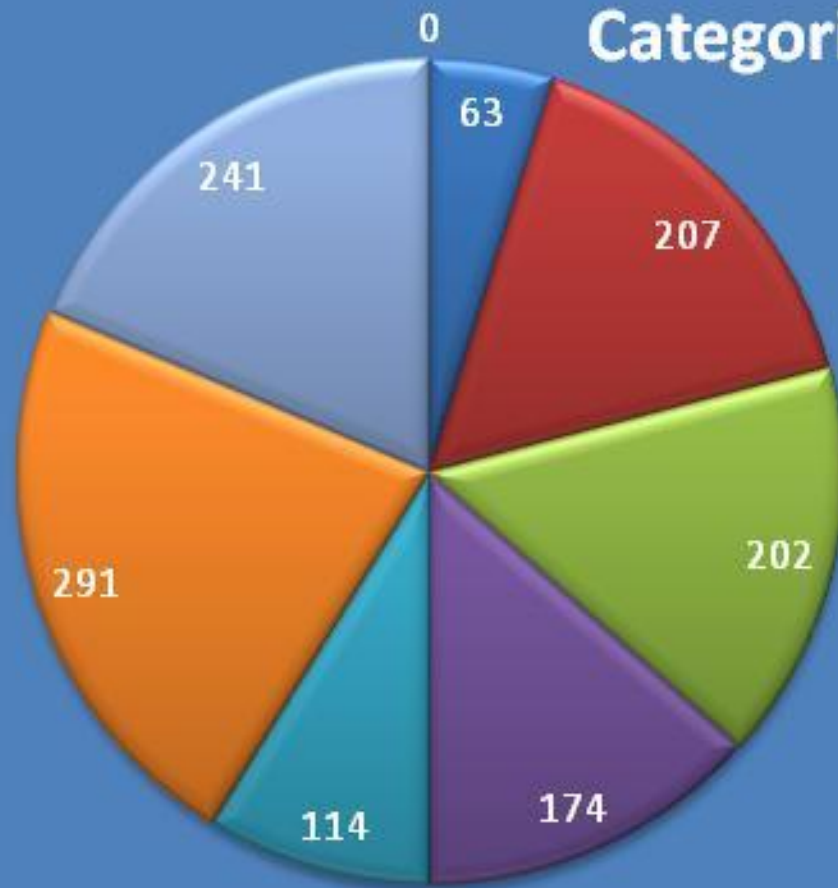


- Increase Usage
- Decrease Service Hours / Expenses
- Increase User Fees
 - Reorganize UFCS Fee Categories
 - Adjust Rates to Achieve Cost Recovery

Weighted Usage by Existing UFCS Categories



Weighted Usage by Proposed UFCS Categories



- to 7500 lb
- 7501 lb-12500 lb
- 12501 lb-20000 lb
- 20001 lb-27500 lb
- 27501 lb-35000
- 35001 lb-75000 lb
- 75001+ lb (<15 PAX)
- 75001+ lb (15+ PAX)

Proposed New Rates and Categories for 2013

	Aircraft Weight/Category	Regular Rate	Overtime Rate
1	Up to 7,500 lbs	\$75	\$150
2	7,501 lbs to 14,000 lbs	\$300	\$600
3	14,001 lbs to 20,000 lbs	\$400	\$800
4	20,001 lbs to 27,500 lbs	\$500	\$1,000
5	27,501 lbs to 35,000 lbs	\$625	\$1,250
6	35,001 lbs to 75,000 lbs	\$750	\$1,500
7	Over 75,000 lbs with Less than 15 Passengers	\$1,500	\$3,000
8	Over 75,000 lbs with 15 Passengers or More	\$2,000	\$4,000

Impact of Proposed Rate Increase



Assuming FY 2010/11 Expenses & Aircrafts
clearing UFCS:

Proposed rates + 8% increase in
usage = Cost Neutral Program

Failure to Reach Full Cost Recovery



Full Cost Recovery

OR

Termination of UFCS at
McClellan-Palomar Airport

Steps to Implementation



- New or Amended MOU
- PAAC Recommendation
- BOS Approval

Conclusion



QUESTIONS?